

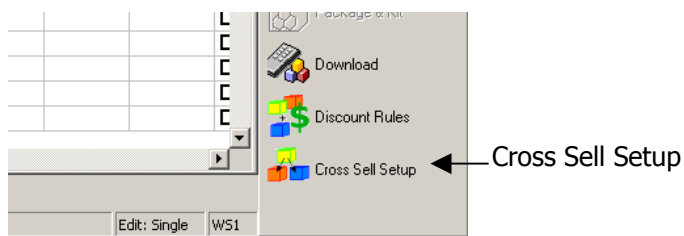
User Manual**August 12, 2005****Cross Sell Setup for MM Quantity/Group Discounting
For Retail Pro® v8.51 and Above****Overview**

The Cross-Sell functionality of MM Quantity/Group Discounting allows you to set up "Suggested Items" for various items in inventory.

At POS, the Suggested Items are displayed for the Cashier when an item with suggested items is added to a Receipt or Sales Order.

Setting Up the Cross Sell Items

To set up Cross Sell Items, go to Merchandise>Inventory in Retail Pro and click the Cross Sell Setup button on the side menu:



The Cross Sell Setup screen will be displayed:

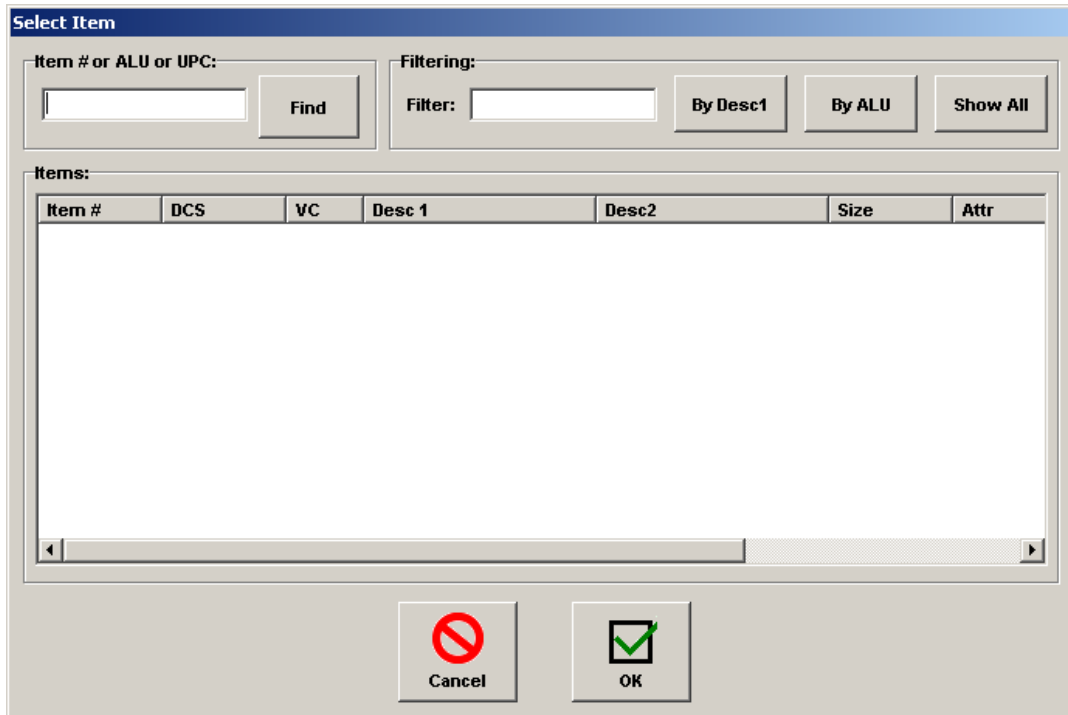
A screenshot of the 'Cross-Sell Setup' window. It has a title bar 'Cross-Sell Setup' with a close button. The window is divided into two main sections: 'Master Items' and 'Suggested Items'. Each section contains a table with columns: 'Item #', 'DCS', 'VC', 'Desc1', 'Desc2', 'Size', and 'Attr'. To the right of the 'Master Items' table are 'Add' (with a green plus icon) and 'Delete' buttons. To the right of the 'Suggested Items' table are 'Add' and 'Delete' buttons. At the bottom left is a 'Print' button with a printer icon. At the bottom right is a 'Done' button with a green checkmark icon.

The top section of this screen will display the "Master" items.

The bottom section will display the "Suggested" items for the Master item that has been selected in the top section.

Adding a Master Item

Click the Add button in the top section to add a Master item. The "Select Item" screen will be displayed:



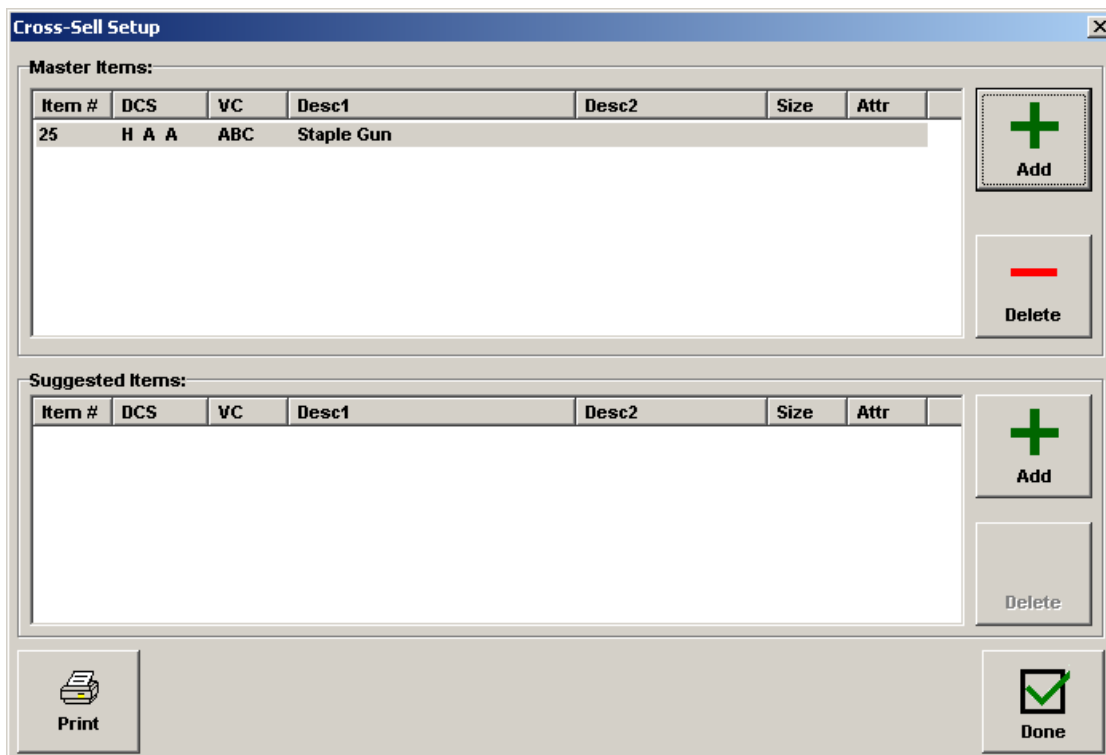
The "Select Item" dialog box is used to find and select a Master item. It features a search section at the top with a text input for "Item # or ALU or UPC:" and a "Find" button. To the right is a "Filtering:" section with a "Filter:" input and three buttons: "By Desc1", "By ALU", and "Show All". Below this is a table of items with columns: Item #, DCS, VC, Desc 1, Desc2, Size, and Attr. The table is currently empty. At the bottom are "Cancel" and "OK" buttons.

Initially, no items will be displayed.

There are various ways to select an item from this screen.

An Item #, ALU or UPC code can be entered in the box on the upper left of the screen and the Find button can be clicked. If the item is found, control returns to the Cross Sell Setup screen.

In the case of a Master item, the item you select will appear in the top section of the Cross Sell Setup screen:



The "Cross-Sell Setup" dialog box is used to configure cross-sell items. It has two main sections: "Master Items:" and "Suggested Items:". The "Master Items:" section contains a table with columns: Item #, DCS, VC, Desc1, Desc2, Size, and Attr. It currently displays one item: Item # 25, DCS H A A, VC ABC, Desc1 Staple Gun. To the right of this table are "Add" (green plus icon) and "Delete" (red minus icon) buttons. The "Suggested Items:" section has an identical table structure but is currently empty, with "Add" and "Delete" buttons to its right. At the bottom left is a "Print" button (printer icon), and at the bottom right is a "Done" button (green checkmark icon).

At this point, one or more Suggested Items (Cross Sell) can be associated with this Master item.

Click the Add button in the "Suggested Items" section to add suggested items. In this case, the "Select One or More Items" screen will be displayed. You can select multiple items from this screen using the Ctrl key and the mouse. In this example, two Suggested items have been added for the Master item:

The screenshot shows the 'Cross-Sell Setup' window. It has two main sections: 'Master Items' and 'Suggested Items'. Each section contains a table with columns: Item #, DCS, VC, Desc1, Desc2, Size, and Attr. To the right of each table are 'Add' (green plus) and 'Delete' (red minus) buttons. At the bottom left is a 'Print' button (printer icon) and at the bottom right is a 'Done' button (checkmark icon).

Master Items:

Item #	DCS	VC	Desc1	Desc2	Size	Attr
25	H A A	ABC	Staple Gun			

Suggested Items:

Item #	DCS	VC	Desc1	Desc2	Size	Attr
41	H	ABC	1/2 Staples			
40	H	ABC	3/8 Staples			

Click Delete to delete the currently selected Master item. All Suggested items will also be deleted.

Click Delete to delete the selected Suggested item.

If more than one Master item has been entered, the Suggested Item display shows the Suggested items for the selected Master item:

This screenshot shows the 'Cross-Sell Setup' window with two Master items. The 'Suggested Items' section now only displays items related to the selected Master item (Item 43, Knife).

Master Items:

Item #	DCS	VC	Desc1	Desc2	Size	Attr
25	H A A	ABC	Staple Gun			
43	A A A	MSC	Knife			

Suggested Items:

Item #	DCS	VC	Desc1	Desc2	Size	Attr
46	A	MSC	Belt Holder			

When all Master and Suggested items have been entered, click Done.

The Master and Suggested items will be automatically polled to all Remotes in the next polling cycle.

Printing the Master/Suggested Items List

Click Print to print the list of Master Items and Suggested Items. The Printer dialog will be displayed and the list will be printed.